



## **Proficiency Test**

**Duration:** 90 minutes **Total**

**Marks:** 100

### **Section 1: Reading Comprehension (25 marks)**

**Instructions:** Read the following passage and answer the questions below.

*Passage Example:*

"In the realm of international business, understanding legal frameworks is crucial. Companies must navigate not only domestic laws but also international regulations that can impact trade and commerce..."

**Questions:**

1. What are the key components of international business law mentioned in the passage? (10 marks)
2. Summarize the implications of legal frameworks on business operations. (15 marks)

### **Section 2: Writing Skills (25 marks)**

**Instructions:** Choose one of the following topics and write a formal essay of 250-300 words.

1. The role of corporate governance in business success.
2. The impact of legal regulations on entrepreneurship.

**Assessment Criteria:** Structure, argument clarity, grammar, and use of legal/business terminology.

### **Section 3: Listening Comprehension (25 marks)**

**Instructions:** Listen to an audio excerpt of a legal briefing related to business contracts and answer the following questions.

**Audio Content:** A discussion outlining key elements of business contracts and common legal pitfalls.

**Questions:**

1. Identify two critical elements of a business contract mentioned in the audio. (10 marks)
2. What common legal pitfalls were highlighted? (10 marks)
3. Describe the suggested strategies for avoiding these pitfalls. (5 marks)

## Section 4: Speaking Skills (25 marks)

**Instructions:** Prepare a presentation (2-3 minutes) on one of the following topics. You will present to the examiner.

1. The importance of compliance in international business.
2. The role of negotiation in legal contexts.

**Assessment Criteria:** Clarity of expression, organization of content, vocabulary usage, and engagement with the audience.

### Scoring Guide

Reading Comprehension: **25 points**

Writing Skills: **25 points**

Listening Comprehension: **25 points**

Speaking Skills: **25 points**

**Total: 100 points**



